



## Train for a Winning Season—with CMG MI's Introduction to Mortgage Lending!

### Register Today for our North Carolina Session — October 28-30

It's time to kick one through the goalposts—with some help from CMG Mortgage Insurance Company (CMG MI).

Our **Introduction to Mortgage Lending** is a 2 1/2-day, intensive session that coaches you through the challenges of originating, processing and underwriting first-mortgage loans to secondary market standards.

#### Take Advantage of Volume Discounts!

This session costs **\$199** per person to attend, but only **\$150** per person if more than 1 person from the same credit union attend. To register for this session, please send the accompanying registration form, **by October 10**, to: **CMG Mortgage Insurance Company, Attention: Janet Perkins, 1604 Candlewood Place NE, Leesburg, VA 20176**

*Please note: CMG MI reserves the right to cancel the session and refund your payment if necessary.*

Our next class is being held in October – a great time to train before the holidays! **Introduction to Mortgage Lending** will kick off a championship season for your Real Estate Lending department.

**When:** October 28-30, 2008  
(October 28-29: 9:00 a.m. - 4:00 p.m. October 30: 9:00 a.m. - noon)

**Where:** Truliant Federal Credit Union, 3200 Truliant Way  
Fred J. Sarda Pavilion Building  
Winston-Salem, NC 27114  
(336) 293-2390; (800) 822-0382 ext. 2390

**Hotel Info:** Nearby hotels include: Marriott, La Quinta and Holiday Inn at Hanes Mall.

#### For All Levels of Learners

Whether your employees are new to the industry, or experienced professionals in need of a refresher course, **Introduction to Mortgage Lending** can help them achieve the next level. The course covers:

- Overview of the Mortgage Industry
- Originating/Processing Mortgages
- Underwriting Mortgages
- Self-Employed Borrower Overview
- Private Mortgage Insurance
- Appraisals
- Sales, Marketing and Interpersonal Awareness

See the full agenda at [www.cmgmi.com](http://www.cmgmi.com)!

Participants advance step-by-step through the real estate lending process to understand the challenges involved in qualifying Members, with time for discussion, case studies, skills coaching and more.

**Get your own home team advantage. With CMG MI's Introduction to Mortgage Lending.**

No One Brings You More.



CMG Mortgage Insurance Company  
A Joint Venture between PMI Mortgage Insurance Co. and  
CUNA Mutual Investment Corporation

[www.cmgmi.com](http://www.cmgmi.com)

**REGISTRATION FORM**

**Introduction to Mortgage Lending — October 28 - 30, 2008  
Winston-Salem, North Carolina**

**Name of Attendee(s):** \_\_\_\_\_ **e-mail** \_\_\_\_\_  
\_\_\_\_\_ **e-mail** \_\_\_\_\_  
\_\_\_\_\_ **e-mail** \_\_\_\_\_  
\_\_\_\_\_ **e-mail** \_\_\_\_\_  
\_\_\_\_\_ **e-mail** \_\_\_\_\_

**Credit Union:** \_\_\_\_\_

The cost for this session is \$199 per person, and \$150 per person if more than 1 person from the same credit union attend.

**Amount Enclosed:** \_\_\_\_\_

Please send this registration form and your check or money order made out to CMG Mortgage Insurance Company, **by October 10, 2008**, to:

CMG Mortgage Insurance Company  
Attn: Janet Perkins  
1604 Candlewood Place NE  
Leesburg, VA 20776

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