

CMG MI Launches New, Expanded Training Program for Credit Unions (cont'd)

Training for Growth

Whether a Webinar, a live seminar, or the 3-day Introduction to Mortgage Lending, CMG MI's training offers credit unions the opportunity to learn, practice and adopt the skills and techniques that are increasingly necessary in today's mortgage lending arena. Comprehensive in its scope, the program seeks to build confidence, enhance understanding and broaden experience among credit union employees. "Credit unions can stay competitive in real estate lending by investing in their employees and

upgrading their skill sets," said Brian Shepherd, CMG MI's senior vice president and general manager. "Members want their credit unions to be able to deliver up-to-date, efficient and knowledgeable service for home loans. CMG MI's training empowers credit unions to take control of their real estate lending business and grow it to new levels."

For more information on CMG MI's new training program, contact your CMG MI Account Executive or visit the CMG MI Web site at www.cmgmi.com.

Credit Union Employees Praise Training from CMG MI

"I have been in this business 20 years and this was the most comprehensive Self-Employed borrower training I have ever had." — Ann Foster, Western Sun Federal Credit Union, Oklahoma

"This was one of the best and easiest to understand training sessions I've been to in the past couple of years. Thank you!" — Melissa Ferrara, T & C Federal Credit Union, Michigan

Have You Played "Grow Your Business with CMG MI" Yet?

With 500 Winners Each Week, CMG MI's Contest Will Grow on You!

CMG Mortgage Insurance Company (CMG MI) has a new online contest for Spring! Play "Grow Your Business with CMG MI" to learn more about how mortgage insurance (MI) may help credit unions qualify more of their current Members for real estate loans, expand their reach among prospective Members, and protect their portfolios in a rising interest-rate environment.

The contest started April 17, 2006, and will run for 6 weeks. To play, simply log on to www.cmgmi.com/growyourbusiness each week and answer the posted question. If your answer is correct, you'll be entered in our drawing for an adorable Barnyard Baby. **500 Winners Each Week!**

We'll be giving away 500 Barnyard Babies each week to our lucky winners, so you have more chances to win. The Barnyard Babies are friendly farm pals —

Lottie Duckling, Betsy Cow, Bertie Rooster, Hamilton Pig, Billie Goat and Romper Donkey — who will remind you to *Grow Your Business with CMG MI*. Play each week and you might collect all 6!

Need some help with your answers? Consult the CMG MI *Questions & Answers* brochure. It's posted on the contest Web site, and you can

also contact your CMG MI Account Executive for a copy.

Start playing **Grow Your Business with CMG MI** Today!

